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2018 **TOP100** PRIVATE CARRIERS

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For Private Fleets, A Disappearing Act, More Mergers and Some New Names

By **Daniel P. Bearth**
Senior Features Writer

This year's edition of TRANSPORT TOPICS' Top 100 Private Carriers list features a disappearing act — more than one, actually — as well as some big mergers in the offing and some new names.

First, let's look at what happened to Coca-Cola Co. The Atlanta-based company ranked No. 4 on the TT100 a year ago with 5,487 tractors, but is not listed this year as a result of a new distribution strategy in which responsibility for local and regional distribution of soft drinks was turned over to independent bottlers, some of which acquired enough tractors to be listed on the TT100 for the first time, including Coca-Cola Bottling Co. of Northern New England (No. 62), Liberty Coca-Cola Beverages (No. 72) and Coca-Cola Beverages Florida (No. 75).

Reyes Holdings, a Chicago-based company that handles distribution of food, beer and beverages, also struck a deal to handle distribution of Coca-Cola beverages in the Midwest and Great Lakes region. Reyes ranks No. 4 overall with a fleet of 5,443 tractors.

Another company absent from the 2018 edition of the TT100 is Kellogg Co. Its fleet ran under the name Godfrey Transport and ranked No. 51 with 710 tractors a year ago, but was eliminated when the Battle Creek, Mich.-based cereal company turned over distribution to its wholesale distribution partners.

Corporate mergers also continue have an impact on private fleet operations.

Most recently, United Natural Foods Inc. announced that it would buy Supervalu Inc., a move that will combine two of the largest food distribution fleets. UNFI ranks No. 36 on the TT100 with 943 tractors and Supervalu ranks No. 56 with 694 tractors. If the deal goes through, UNFI officials said they plan to divest Supervalu's retail assets, which

also could have implications for the fleet going forward.

Also, grocery retailer Albertsons Cos. has offered to buy what's left of Rite Aid, a pharmacy chain that sold off most of its stores and real estate last year to Walgreens. Albertsons ranks No. 19 on the TT100 and Rite Aid ranks No. 30 on the list of largest private carriers in the wholesale and retail sector.

Another deal still in the works more than a year after it was announced would combine operations of Danbury, Conn.-based Praxair Inc. and Germany's Linde AG. Both companies are major suppliers of industrial gases and a merger has received approval from regulatory authorities contingent upon the sale of certain assets in the United States and Europe. Praxair ranks No. 34 and Linde North America No. 87 on the TT100. American Air Liquide Holdings, which completed its own acquisition of Airgas Inc. in 2016, leads the sector and ranks No. 18 on the TT100.

A merger of two Canadian fertilizer companies, Agrium Inc. and Potash Corp., led to the formation of Nutrien, which ranks No. 7 this year.

Keurig Green Mountain and Dr Pepper Snapple Group joined forces to distribute coffee and soft drinks with a fleet that ranks No. 12.

Smaller deals include the purchase of Cedar Creek by BlueLinx Holdings (No. 42) and the purchase of S.P. Richards Co. by Essendant Inc. in the paper and office products sector, Clean Harbors' purchase of Veolia Environmental Services in the waste management sector and TNT Crane & Rigging's purchase of Allison Crane & Rigging in the equipment rental sector.

New companies this year include two Texas-based oilfield service fleets, FTS International (No. 26) in Houston and ProPetro Holding Corp. (No. 71) in Midland.





Williams Brothers Construction, a highway contractor, also makes its first appearance on the list at No. 79 with a fleet of 575 tractors, along with Medline Inc., a manufacturer of medical devices, at No. 91 with a fleet of 462 tractors.

Acknowledgments and Sources







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Senior Features Writer Daniel P. Bearth coordinated the project with help from Joe Antoshak, editorial researcher. It was edited by Seth Clevenger, managing editor of features.








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Rank 2018	Rank 2017	Company	Equipment	Annual Sales	Description of Services
1	1	 PepsiCo Inc. Purchase, N.Y. NYSE: PEP Mike O'Connell, Vice President Supply Chain, Fleet & Sustainability www.pepsico.com	11,100 tractors 17,500 trailers 3,500 straight trucks 20,600 pickup trucks and cargo vans	\$63.5 billion	PepsiCo North America Beverages produces and distributes soft drinks, juices, coffee, teas, sports drinks and bottled water. Frito-Lay North America produces and distributes potato chips, tortilla chips and cheese snacks, granola bars, pretzels, popcorn and refrigerated dips and spreads. Quaker Foods North America produces and distributes cereals, rice and pasta products, cake mixes and syrup and dairy products. Latin Americas Foods produces and distributes snack foods and cookies in Mexico, Brazil, Argentina, Colombia, Ecuador, Guatemala and Venezuela. Pepsi Logistics Co. provides freight brokerage services. Wimm-Bill-Dann produces and distributes food and beverages in Russia.
2	2	 Sysco Corp. Houston NYSE: SYX Scott Charlton, Executive Vice President, Supply Chain www.sysco.com	8,577 tractors 10,696 trailers 1,202 straight trucks	\$55.4 billion	Distributes food and beverages, kitchen equipment and cleaning supplies to restaurants, schools and health care institutions through 300 distribution centers globally, includes operations of HFM Foodservice acquired in October 2017 and Doerle Food Service acquired in February. The Sygma Network delivers food and nonfood products to chain restaurants through 15 distribution centers. Sysco Specialty Meat delivers meat products through 17 operating companies. North Star Seafood distributes fresh and frozen seafood in Florida. European Imports Inc. distributes cheese, meat and other imported food products in the United States.. FreshPoint Inc. distributes fresh fruits and vegetables through 26 operating companies. Guest Supply Inc. provides housekeeping supplies, room accessories and textiles to the lodging industry. International Food Group distributes food and supplies to restaurants in more than 90 countries. Mayca Distribuidores S.A. distributes food and operates a retail cash-and-carry business with seven locations and a truck leasing business in Costa Rica. Pacific Star Foodservice distributes food to restaurants, casinos, theme parks, movie theaters and hotels in Mexico-50% ownership. Brakes Group distributes food and beverages in the United Kingdom, Ireland, France, Sweden, Spain, Belgium and Luxembourg.
3	3	 Walmart Inc. Bentonville, Ark. NYSE: WMT Greg Smith, Executive Vice President, Supply Chain www.walmart.com	6,472 tractors 61,640 trailers 145 straight trucks	\$500.3 billion	Walmart U.S. operates 4,761 discount department stores, supercenters, neighborhood markets and small-format stores in the United States and Puerto Rico. Walmart International operates 6,360 retail and wholesale department stores and food markets in 28 countries. Sam's Club operates 597 merchandise warehouses in the United States. Walmart eCommerce provides e-commerce services in 11 countries. Walmart Transportation delivers merchandise to stores from 173 distribution centers, return facilities and e-commerce fulfillment centers.
4	6	 Reyes Holdings Rosemont, Ill. Paul Rizzo, Senior Vice President of Fleet Operations www.reyesholdings.com	5,443 tractors 6,659 trailers 804 straight trucks 1,250 pickup trucks and cargo vans	\$26.5 billion	Reinhart FoodService distributes food and beverages, utensils and paper products and cleaning supplies to restaurants, sporting venues, schools, nursing homes and hospitals through 28 distribution centers in the United States. Martin-Brower Co. distributes food and supplies to McDonald's restaurants in the United States, Canada, Europe, Central and South America, and Asia. Reyes Beverage Group operates from 23 warehouses across the United States. Great Lakes Coca-Cola Bottling distributes beverages in the greater Chicago area and eight states in the Midwest and West. Reyes Coca-Cola Bottling distributes soft drinks throughout the West Coast with facilities in Nevada and California. Reyes Fleet Management provides equipment maintenance and repair services and leasing.







NA = Not Applicable or Not Available

Rank 2018	Rank 2017	Company	Equipment	Annual Sales	Description of Services
 5	7	Halliburton Co. Houston NYSE: HAL Jeff Miller, President and CEO www.halliburton.com	5,382 tractors 10,362 trailers 2,885 straight trucks 254 pickup trucks and cargo vans	\$20.6 billion	Halliburton Energy Services provides pressure pumping, production enhancement and well drilling and completion services for the oil and gas industry, plus well logging and testing equipment in the United States and more than 80 other countries, includes operations of Summit ESP , a provider of electric submersible pump technology and services, acquired in 2017.
 6	5	U.S. Foods Rosemont, Ill. NYSE: USFD Ty Gent, Chief Supply Chain Officer www.usfoods.com	5,336 tractors 6,650 trailers 389 straight trucks	\$24 billion	Distributes food and related products to restaurants, hotels, health care facilities, cafeterias and schools in the United States; includes operations of TOBA Inc. acquired in July 2017.
 7	8	Nutrien Saskatoon, Saskatchewan NYSE/TSX: NTR Michael Gates, Fleet Department Manager www.nutrien.com	4,349 tractors 8,554 trailers 2,261 straight trucks 8,622 pickup trucks	\$13.7 billion	Nutrien Ag Solutions supplies fertilizer, seed and other agricultural products from 1,600 locations in seven countries. The company also produces and distributes potash, nitrogen and phosphate products worldwide.
 8	9	McLane Co. Temple, Texas (Berkshire Hathaway Inc.) Robbie Wainwright, Vice President, Logistics/Engineering www.mclaneco.com	3,941 tractors 5,750 trailers 135 straight trucks 31 pickup trucks and cargo vans	NA	McLane Grocery Distribution delivers food and groceries to convenience stores, drug stores, mass merchandisers, wholesale clubs and movie theaters. McLane Foodservice Distribution delivers food and service items to quick-service restaurant chains. Empire Distributors distributes alcoholic beverages from 14 locations to customers in Georgia, North Carolina and Tennessee. Consumer Value Products develops and distributes private-label food and home products, including bottled water, dog biscuits, beef jerky, work gloves, baby products and candy. Kinexo provides supply chain consulting and transportation management. Vantix Logistics provides third-party logistics services. C.D. Hartnett Company distributes food and groceries to convenience stores and food service operators.
 9	11	Schlumberger Limited Houston (Schlumberger N.V., Paris) Paal Kibsgaard, Chairman and CEO www.slb.com	3,652 tractors 5,107 trailers 517 straight trucks 249 pickup trucks and cargo vans	\$30.4 billion	Provides oil and gas drilling services and project management services in 85 countries. Eurasia Drilling Co. provides onshore oil and gas drilling services in Russia-45.65% ownership. WesternGeco provides seismic testing services.
 10	12	Performance Food Group Richmond, Va. NYSE: PFGC George Holm, President & CEO www.pfgc.com	2,835 tractors 3,810 trailers 214 straight trucks	\$16.8 billion	Performance Foodservice distributes food and food-related products to restaurants, hotels, health care facilities and schools in the United States. PFG Customized Distribution distributes food and food-related products to restaurant chains in the United States and other countries. Vistar Corp. distributes candy, snacks, beverages and other convenience food items to vending, retail, concession, theater, fundraising and coffee service industries through 20 distribution centers and nine cash-and-carry stores.

NA = Not Applicable or Not Available

Rank 2018	Rank 2017	Company	Equipment	Annual Sales	Description of Services
11	13	 Tyson Foods Springdale, Ark. NYSE: TSN Rob Lyall, Vice President of Transportation www.tysonfoods.com	2,819 tractors 7,329 trailers 40 straight trucks 1,390 pickup trucks and cargo vans	\$38.3 billion	Operates farms for cattle, chicken and hogs; produces and markets fresh beef, chicken and pork, pepperoni, pizza toppings, bacon, deli meats, hams, franks, snacks, appetizers, side items, refrigerated and frozen prepared meals in the United States, includes poultry rendering and blending assets of American Proteins and AMPRO Products acquired in May and Tecumseh Poultry acquired in June. Tyson Ventures is a venture capital investment firm.
12	14	 Keurig Dr Pepper Plano, Texas NYSE: KDP John Dooley, Senior Director Fleet www.keurigdrpepper.com	2,331 tractors 2,749 trailers 86 straight trucks 538 pickup trucks and cargo vans	\$6.4 billion	Produces and distributes soft drinks, water, tea, mixers, juices and other beverages from 19 bottling and manufacturing plants and 96 distribution centers in the United States and four plants and 15 distribution centers in Mexico.
13	10	 C&J Energy Services Houston NYSE: CJES Don Gawick, President and CEO www.cjenergy.com	2,306 tractors 3,715 trailers 454 straight trucks	\$1.6 billion	Provides oil and gas drilling, production and well completion services in the United States, includes operations of O-Tex Pumping acquired in November 2017. Mobile Data Technologies provides data acquisition and control products for fracturing and wellsite operations. KVS Transportation provides pipe recovery and logging services.
14	20	 BASIC ENERGY SERVICES Fort Worth, Texas NYSE: BAS T. M. Roe Patterson, President and CEO www.basicenergyservices.com	1,686 tractors 1,819 trailers 386 straight trucks	\$864 million	Provides a range of well services to oil- and gas-drilling companies in the Texas Gulf Coast, the Ark-La-Tex region, the Permian Basin, the Mid-Continent and the Rocky Mountain and Appalachian regions in the United States.
15	24	 United Rentals Inc. Stamford, Conn. NYSE: URI Michael Kneeland, CEO www.unitedrentals.com	1,673 tractors 1,291 trailers 3,069 straight trucks	\$6.6 billion	Supplies equipment and tools to construction and industrial firms, utilities, municipalities and homeowners through approximately 1,000 locations in the United States and Canada, includes operations of Neff Corp. acquired in October 2017.
16	18	 CHS Inc. Inver Grove Heights, Minn. Nasdaq: CHSCP Patrick Hessini, Vice President, Transportation & Distribution www.chsinc.com	1,595 tractors 11,247 trailers 2,002 straight trucks	\$31.9 billion	Operates petroleum refineries and ethanol plants and supplies propane, lubricants and renewable fuels. The company also sells grain and oilseeds, fertilizer and animal feed, processes soybeans, flour, canola and sunflowers and provides insurance and financial services. CHS Transportation distributes petroleum, propane, anhydrous ammonia, fertilizer and other bulk and packaged products to local cooperatives and retail stores.
17	19	 Gordon Food Service Grand Rapids, Mich. David Ponstein, Regional Transportation Manager www.gfs.com	1,519 tractors 2,041 trailers 17 straight trucks	NA	Manufactures and distributes food and beverages and related supplies to restaurants, schools and institutions through 24 distribution centers and more than 175 cash-and-carry stores in the United States and Canada.







NA = Not Applicable or Not Available

Rank 2018	Rank 2017	Company	Equipment	Annual Sales	Description of Services
18	17	American Air Liquide Holdings Houston (L'Air Liquide SA, Paris) Michael Graff, CEO Susan Ellerbusch, CEO Air Liquide USA www.airliquide.com	1,472 tractors 2,331 trailers 4,184 straight trucks	\$23.7 billion	Supplies industrial and medical gases and related services to the steel, oil refining, chemistry, glass, electronics, paper, metallurgy, food-processing, health-care and aerospace industries from more than 140 production facilities in the United States and Canada. The company also operates more than 2,000 miles of pipeline for oxygen, nitrogen and hydrogen gases and operates gas production units at more than 300 customer sites. Airgas Inc. produces and distributes industrial, medical and specialty gases, welding equipment and related products through 1,100 locations in the United States. The company also manufactures nitrous oxide and liquid CO2 and supplies dry ice.
					
19	23	Albertsons Cos. Boise, Idaho (Cerberus Capital Management) Duane Woods, Director of Transportation Operations www.albertsons.com	1,450 tractors 5,300 trailers 1,030 straight trucks 75 pickup trucks and cargo vans	\$59.9 billion	Operates more than 2,300 supermarkets and 1,762 pharmacies, 397 fuel centers and five Plated fulfillment centers in 38 states and the District of Columbia under the Albertsons, Safeway, Vons, Pavilions, Randalls, Tom Thumb, Carrs, Acme Markets, Jewel-Osco, Star Market, United Supermarkets, Amigos, Market Street, Andronico's, Shaw's, Save-On, Haggen, United Express and Lucky brand names. The company also operates 23 distribution centers and 20 food manufacturing plants.
					
20	44	Coca-Cola Bottling Co. United Birmingham, Ala. Stanley Ellington, Vice President, Supply Chain and Operations http://cocacolaunited.com	1,427 tractors 1,915 trailers 513 straight trucks	NA	Produces and distributes soft drinks, juices, water and energy drinks through more than 50 distribution centers in seven states in the southeastern United States.
					
21	25	Clean Harbors Inc. Norwell, Mass. NYSE: CLH Alan McKim, Chairman and CEO David Vergo, President, Safety-Kleen www.cleanharbors.com	1,375 tractors 4,361 trailers 5,187 straight trucks 21 pickup trucks and cargo vans	\$2.9 billion	Clean Harbors Environmental Services provides collection, transportation, treatment and disposal of hazardous materials in the United States and Canada, Mexico and Puerto Rico. Safety-Kleen Systems provides used oil recycling and re-refining, parts washers and environmental services for small-quantity generators. Thermo Fluids Inc. provides recycling services for used oil, antifreeze products, parts washers and solvents.
					
22	26	Dot Foods Mount Sterling, Ill. Paul Mugerditchian, President, DOT Transportation www.dotfoods.com	1,353 tractors 2,190 trailers 5 straight trucks 18 pickup trucks	NA	Redistributes groceries, flatware and janitorial supplies from manufacturers to food processors and food service distributors in the United States and 25 other countries through 11 distribution centers. Dot Transportation provides dry van and refrigerated truckload and LTL freight transportation services.
					
23	31	The Quikrete Cos. Atlanta Will Magill, CFO www.quikrete.com	1,248 tractors 1,899 trailers 47 straight trucks	NA	Manufactures and distributes packaged concrete and cement mixes from about 250 facilities in the United States, Canada, Puerto Rico and South America. Rinker Materials manufactures and distributes concrete pipe and related products. Pavestone Co. produces concrete paving stones and retaining wall units. Contech Engineered Solutions provides site development products and services. Greencore USA produces mortar and stucco materials. Custom Building Products produces flooring preparation products and installation systems for tile and stone. QPR Engineered Solutions for Infrastructure provides asphalt pavement repair materials.
					

NA = Not Applicable or Not Available

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24	27	Gibson Energy Inc. Calgary, Alberta TSX: GEI Steve Spaulding, President and CEO www.gibsons.com	1,200 tractors 2,500 trailers	C\$6.1 billion	Provides transportation and storage of crude oil, natural-gas liquids and refined petroleum products in Canada and the United States. Canwest Propane supplies wholesale and retail propane through 56 locations in Canada. Moose Jaw Refinery refines and markets petroleum products, asphalt, well site fluids and roofing flux. Gibson Environmental Services provides water treatment and disposal and oil field waste management services.
25	30	Sunbelt Rentals Fort Mill, S.C. (Ashtead Group PLC, London) Brendan Horgan, CEO www.sunbeltrentals.com	1,191 tractors 1,524 trailers 2,681 straight trucks	\$4.2 billion	Provides equipment rental for construction, industrial and utility industries through 629 locations in the United States and Canada, includes operations of Noble Rents , RGR Equipment , MSP Equipment Rentals , Green Acres Equipment Rentals and Texas Agri-Capital , CRS Contractors Rental Supply , The Rental Company of Cenla and Maverick Pump Services acquired in 2017, plus Nickell Equipment Rental & Sales , Beaupre Aerial Equipment and Beaupre Equipment Services , West Georgia Equipment & Party Rental , DJ's Rentals , New England Rental Equipment , Building Cooling Systems and Above and Beyond Equipment Rentals acquired in 2018.
26	Not Ranked	FTS International Fort Worth, Texas NYSE: FTSI Michael Doss, CEO www.ftsi.com	1,166 tractors 1,485 trailers 178 straight trucks	\$1.5 billion	Provides oilfield pumping and wireline services for oil and gas drilling operations in the United States.
27	41	Core-Mark Holding Co. San Francisco Nasdaq: CORE Scott E. McPherson, CEO www.core-mark.com	1,108 tractors 1,469 trailers 134 straight trucks	\$15.7 billion	Distributes packaged consumer goods to convenience stores, grocery stores, mass merchandisers and drug, liquor and specialty stores through 32 distribution centers in the United States and Canada.
28	21	Femsa Logística Monterrey, Mexico (Femsa S.A.B. de C.V.) Jesus Dimas Vegas Garcia, Director General www.femsa.com	1,102 tractors 2,130 trailers 1,100 straight trucks	NA	Produces and distributes soft drinks in Mexico, Nicaragua, Costa Rica, Panama, Colombia, Peru and Brazil.
28	28	Calfrac Well Services Calgary, Alberta TSE: CFW Chris K. Gall, Vice President, Global Supply Chain www.calfrac.com	1,102 tractors 1,751 trailers 364 straight trucks	C\$1.5 billion	Provides production services for oil and gas drilling in the United States, western Canada, Argentina, Mexico and Russia.







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30	37	Ben E. Keith Co. Forth Worth, Texas Daryl Wington, Vice President www.benekeith.com	1,066 tractors 1,333 trailers 82 straight trucks	NA	Ben E. Keith Foods delivers food, paper goods, equipment and supplies to restaurants, hospitals, schools and other institutional businesses through seven distribution centers in 14 states. Ben E. Keith Beverage distributes beer and other beverages throughout Texas. Winn Meat Co. supplies meat products to customers in Texas and other areas of the Southwest.
					
31	57	Ahold USA/Delhaize America Quincy, Mass., and Salisbury, N.C. (Ahold Delhaize, Zaandam, The Netherlands) Chris Lewis, Executive Vice President, Supply Chain www.alholddelhaize.com	1,062 tractors 4,560 trailers 714 straight trucks	\$44.5 billion	Operates more than 1,960 supermarkets in 23 states and the District of Columbia under the Stop & Shop, Giant Food (of Landover), Martin's Food Markets, Giant Food Stores (of Carlisle), Hannaford Bros. and Food Lion names. Peapod provides home delivery services. Delhaize America Transportation operates as a private and for-hire carrier.
					
32	33	Pilot Flying J Inc. Knoxville, Tenn. Ted Brennan, Vice President of Supply and Distribution www.pilottravelcenters.com	1,061 tractors 1,405 trailers 35 straight trucks	NA	Operates more than 750 travel plazas and fuel stops, 44 Goodyear Commercial Tire and Service Centers and 34 Boss Shops in the United States and Canada and provides banking and financial services, insurance, fuel purchasing, communications and equipment sales. Flying J Transportation operates as a for-hire and private carrier.
					
33	35	Cemex USA Houston (Cemex S.A.B. de C.V., Nuevo Leon, Mexico) Ignacio Madrdejos President, Cemex USA www.cemexusa.com	1,030 tractors 1,689 trailers 3,394 straight trucks	\$3.5 billion	Manufactures and sells ready-mix cement, concrete blocks and aggregates and operates 26 cement plants, 76 rock quarries and 589 ready-mix plants in the United States and Mexico with additional operations in Europe, Central and South America, and Africa. New Line Transport operates as a private and for-hire flatbed carrier.
					
34	32	Praxair Inc. Danbury, Conn. NYSE: PX Michael Marino, Vice President, Global Supply Systems www.praxair.com	1,018 tractors 3,158 trailers 1,518 straight trucks	\$11.4 billion	Supplies atmospheric and process gases and metal and ceramic coatings in North and South America, Europe and Asia. Praxair Surface Technologies supplies metal and ceramic coatings and powders to aviation, industrial gas turbine and energy industries in 13 countries. NuCO2 provides carbon dioxide for beverages served at restaurants, convenience stores, theme parks and sports venues.
					
35	36	Helena Chemical Co. Collierville, Tenn. (Marubeni America Corp., Tokyo, Japan) Michael McCarty, CEO and President www.helenachemical.com	1,004 tractors 2,575 trailers 2,507 straight trucks	NA	Distributes fertilizer and pesticides through about 450 locations in the United States for agricultural, turf, ornamental, forestry, aquatics and vegetation-management markets. Marubeni Specialty Chemicals provides trading and distribution services.
					







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36	43	United Natural Foods Providence, R.I. Nasdaq: UNFI Steven Spinner, President and CEO www.unfi.com	943 tractors 1,084 trailers 6 straight trucks	\$9.3 billion	Distributes natural foods and organic products to supermarkets and specialty stores through 33 distribution centers in the United States and Canada. Hadden House Food Products distributes natural and organic and gourmet ethnic products in the eastern United States. Albert's Organics distributes organic produce, milk, dressings, eggs, juices, poultry and other specialty items in the United States. Nor-Cal Produce distributes produce to retailers in California. Select Nutrition Distributors ships health and beauty aids, vitamins and supplements from distribution centers in California and Pennsylvania. Woodstock Farms produces nuts, dried fruits and other snack items. Earth Origins Market operates retail grocery stores in Florida, Maryland and Massachusetts. Tony's Fine Foods distributes deli meats, cheese, food service and bakery goods to the western United States, Hawaii and Alaska.
37	39	Builders FirstSource Inc. Dallas Nasdaq: BLDR Chad Crow, Director and CEO www.bldr.com	940 tractors 1,639 trailers 2,312 straight trucks	\$7 billion	Manufactures and distributes building products through 400 local distribution centers in 40 states.
38	45	Walgreen Co. Deerfield, Ill. (Walgreens Boots Alliance Inc.) Reuben Slone, Senior Vice President, Supply Chain and Logistics www.walgreens.com	920 tractors 2,387 trailers 24 straight trucks	\$118.2 billion	Operates more than 13,200 drugstores and pharmacies in the United States, Guam, Puerto Rico and U.S. Virgin Islands, includes selected assets of Rite Aid acquired in 2017. Walgreen Oshkosh Inc. operates as a private and for-hire carrier.
39	69	Maxim Crane Works Bridgeville, Pa. (Apollo Global Management) Bryan Carlisle, CEO www.cranerental.com	903 tractors 1,428 trailers 99 straight trucks	NA	Provides rental and sales of lift equipment, including hydraulic truck cranes, rough terrain crawlers, tower cranes and conventional truck cranes and boom trucks through 50 branch locations in the United States.
40	22	The Kroger Co. Cincinnati NYSE: KR William Rodney McMullen, Chairman and CEO www.kroger.com	879 tractors 11,211 trailers 35 straight trucks	\$122.7 billion	Operates 2,782 supermarkets and department stores in 35 states and the District of Columbia through 42 distribution centers under the Kroger, Pay Less Super Markets, Baker's, City Market, Copps, Dillon's, Gerbes Super Markets, Jay C Food Stores, Food 4 Less, Foods Co., Mariano's, Metro Market, Owen's, Pick 'n Save, Ruler Foods, Fred Meyer, Fry's, King Soopers, QFC, Ralph's, Smith's Food & Drug Stores and Harris Teeter brand names. The company also operates 1,489 fuel stations, 2,268 pharmacies, 274 jewelry stores under the Fred Meyer Jewelers and Littman Jewelers brand names and 38 food-processing plants in the United States. Murray's Cheese supplies cheese, meat and grocery items to supermarkets and restaurants. Vitacost.com Inc. provides online sales and order fulfillment of dietary supplements, cosmetics, personal care products, pet products, sports nutrition and health foods. Kroger Personal Finance provides credit and gift cards and money transfer services.

NA = Not Applicable or Not Available

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41 	48	Ashley Furniture Industries Arcadia, Wis. Todd Wanek, CEO www.ashleyfurniture.com	870 tractors 3,710 trailers 7 straight trucks	NA	Manufactures furniture and bedding in the United States, China and Vietnam and distributes products to more than 800 Ashley Furniture HomeStores. Ashley Distribution Services operates as a for-hire and private carrier.
42 	38	Veritiv Corp. Atlanta NTSE: VRTV Kevin White, Director, Fleet Optimization www.veritivcorp.com	836 tractors 1,415 trailers 97 straight trucks 149 pickup trucks and cargo vans	\$8.4 billion	Distributes commercial printing and office paper products, packaging materials and facility maintenance supplies through 170 distribution centers in the United States, Canada and Mexico. PaperPlus sells paper products through retail stores in the United States. Graphic Communications provides consulting services. Bulkey Duntun Publishing Group supplies paper for publishing catalogs, advertising inserts, magazines and books. Veritiv Logistics provides packaging design and sourcing and fulfillment services.
42 	97	BlueLinx Holdings Atlanta NYSE: BXC Mitchell Lewis, CEO www.bluelinxco.com	836 tractors 881 trailers 47 straight trucks	\$1.8 billion	BlueLinx Corp. distributes building products through 39 distribution centers in the United States, includes operations of Cedar Creek Corp. , acquired in April 2018.
44 	34	Darling Ingredients Inc. Irving, Texas NYSE: DAR Patrick McNutt, Vice President of Fleet Operations www.darlingii.com	835 tractors 4,077 trailers 930 straight trucks 355 pickup trucks and cargo vans	\$3.7 billion	Collects used cooking oil and animal byproducts and converts them into ingredients for pharmaceutical, food, animal feed, pet food, fuel and fertilizer companies. The company operates more than 130 processing and transfer facilities in the United States and production facilities in Europe, China, Australia and South America.
45 	40	Key Energy Services Houston NYSE: KEG J. Marshall Dodson, Senior Vice President, CFO and Interim CEO www.keyenergy.com	790 tractors 6,034 trailers 805 straight trucks	\$436 million	Provides oil and gas well servicing, contract drilling, pressure pumping, fishing and rental tools, electric wireline and other oil field services in the United States.
46 	73	Mondelēz International Inc. East Hanover, N.J. Nasdaq: MDLZ Dirk Van de Put, CEO www.mondelezinternational.com	779 tractors 996 trailers 106 straight trucks	\$26 billion	Manufactures and sells cookies and biscuits, chocolate, gum and candy, beverages, cheese and dairy products in approximately 160 countries; includes operations of Tate's Bake Shop acquired in 2018. Enjoy Life Foods manufactures cookies, snack bars for people with food allergies. Kinh Do manufactures biscuits, crackers and soft cakes in Vietnam. Jacobs Douwe Egberts produces and distributes coffee in 18 countries.

NA = Not Applicable or Not Available

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47	16	Dean Foods Co. Dallas NYSE: DF Ralph Scozzafava, CEO Brad Cashaw, Executive Vice President, Supply Chain www.deanfoods.com	765 tractors 2,262 trailers 761 straight trucks	\$7.8 billion	Produces and distributes milk, ice cream, cheese, juices, teas and bottled water to retail stores, distributors, food-service distributors, schools and government institutions in the United States.
					
48	47	Prairie Farms Dairy Edwardsville, Ill. Ed Mullins, CEO www.prairiefarms.com	761 tractors 2,431 trailers 1,218 straight trucks	\$3 billion	Produces and distributes dairy and nondairy products for more than 900 member dairies in 16 states and is a joint venture partner with regional dairy manufacturers and distributors, including: Hiland Dairy Foods, Madison Farms Butter Co., Muller-Pinehurst Dairy, Turner Dairy and East Side Jersey Dairy. Ice Cream Specialties produces frozen ice cream sandwiches, fudge bars and frozen pops. PFD Supply Corp. , GMS Transportation distribute food and paper products to restaurants and fast-food restaurants.
					
49	54	ABC Supply Co. Beloit, Wis. Bob Kislia, Fleet Manager www.abcsupply.com	750 tractors 1,000 trailers 2,400 straight trucks 262 pickup trucks and cargo vans	NA	Supplies roofing, siding, windows, gutters, doors and related building materials through more than 700 locations in 49 states, includes assets of Robosson Supply in March, G&F Roof Supply in June and Alliance Wholesale Supply in July.
					
50	53	Love's Travel Stops & Country Stores Oklahoma City Brent Bergevin, Vice President of Transportation www.loves.com	740 tractors 780 trailers 20 pickup trucks and cargo vans	NA	Love's Travel Stops operates highway fueling stations in more than 460 locations in 41 states. Love's Country Stores operates convenience stores. Love's Truck Tire Care operates tire centers and provides roadside assistance. Musket Corp. provides commodity trading services and wholesale fuel distribution. Gemini Motor Transport operates as a for-hire and private carrier.
					
50	49	Univar Inc. Downers Grove, Ill. NYSE: UNVR Jennifer A. McIntyre, SVP and Chief Supply Chain Operations Officer www.univar.com	740 tractors 1,775 trailers 125 straight trucks 62 pickup trucks and cargo vans	\$8.3 billion	Distributes industrial and specialty chemicals through more than 600 facilities in North America, Europe, Asia and Latin America, includes operations of Tagma Brasil in Brazil and Kemetyl Industrial Chemicals in Sweden in 2017, plus Earthoil Plantations Limited in the United Kingdom in May.
					
52	42	Plains All American Pipeline Houston NYSE: PAA James Ferrell, Vice President, Supply Chain Management www.paalp.com	730 tractors 900 trailers 60 barges 30 tugboats	\$26 billion	Distributes crude oil and liquefied petroleum gas through pipelines, trucks, railcars and barges. Settoon Towing operates barges and tugboats, 50% interest.
					


NA = Not Applicable or Not Available

Rank 2018	Rank 2017	Company	Equipment	Annual Sales	Description of Services
53	61	Shaw Industries Group Dalton, Ga. (Berkshire Hathaway Inc.) Vance Bell, CEO www.shawinc.com	725 tractors 3,210 trailers 60 straight trucks	NA	Shaw Floors manufactures carpet, hardwood, laminate, ceramic and vinyl tile, stone flooring and synthetic turf for residential and commercial purposes in the United States, Canada, Brazil, Australia, Chile, China, India, Mexico, Singapore, United Arab Emirates and the United Kingdom, includes operations of USFloors acquired in 2016. Shaw Transport operates as a for-hire and private carrier.
54	46	Food Services of America Scottsdale, Ariz. (Services Group of America) Doug Minert, President www.fsafood.com	714 tractors 820 trailers 50 straight trucks	NA	Distributes food and business supplies to hospitals, restaurants and schools in 15 Western states through 10 distribution centers. Systems Services of America distributes food to chain restaurants in the western United States and Pacific Rim. Amerifresh supplies fresh fruits and vegetables to grocery and food service companies in the United States. Ameristar Meats processes and distributes meat products to restaurants. Gampac provides supply chain logistics consulting services. Development Services of America manages 140 commercial properties in Arizona, Washington, Oregon, California, Alaska and Midwestern states.
55	52	Southern Glazer's Wine and Spirits Miami and Dallas Brad Vassar, Executive Vice President, COO www.southernglazers.com	702 tractors 1,118 trailers 2,203 straight trucks	NA	Distributes wine and spirits in 44 states and the District of Columbia, Canada and the Caribbean.
56	59	Supervalu Inc. Eden Prairie, Minn. NYSE: SVU Mark Gross, President and CEO www.supervalu.com	694 tractors 2,637 trailers 5 straight trucks	\$14.2 billion	Provides wholesale distribution of produce and groceries to 1,815 independent grocery stores and operates 197 retail grocery stores under the Cub Foods, Shoppers Food & Pharmacy, Shop 'n Save, Farm Fresh and Hornbacher's banners in the United States; includes operations of Associated Grocers of Florida acquired in December 2017.
57	75	SE Independent Delivery Services Seffner, Fla.	691 tractors 1,202 trailers 103 straight trucks	NA	Delivers furniture for Rooms To Go in the southeastern United States.
58	80	Bunzl Distribution USA St. Louis (Bunzl PLC, London) Dan Hoover, Corporate Transportation Manager www.bunzldistribution.com	686 tractors 1,168 trailers 37 pickup trucks and cargo vans	\$6.5 billion	Supplies paper and plastic packaging, disposable operating supplies, cleaning and safety products from more than 100 warehouses to food processors, supermarkets, nonfood retailers, convenience stores and others in the United States, Canada, parts of Mexico and the Caribbean, includes operations of Advanced Mobile First Aid & Safety and Western Safety acquired in July 2017.







NA = Not Applicable or Not Available

Rank 2018	Rank 2017	Company	Equipment	Annual Sales	Description of Services
59	83	Beacon Roofing Supply Herndon, Va. Nasdaq: BECN Paul Isabella, President and CEO www.beaconroofingsupply.com	682 tractors 1,168 trailers 1,436 straight trucks	\$4.4 billion	Distributes roofing materials and building materials, including doors and windows, siding, insulation and waterproofing systems through more than 500 branch locations in the United States and Canada, includes operation of Allied Building Products acquired in 2017 and Tri-State Builder's Supply and Atlas Supply Inc. acquired in 2018.
					
60	68	Golden State Foods Irvine, Calif. Mark Wetterau, CEO www.goldenstatefoods.com	681 tractors 877 trailers 33 straight trucks	\$7 billion	GSF Distribution distributes food and meat products, beverages and produce to food service operators in 60 countries through 10 distribution centers in the United States and one in Egypt. Quality Custom Distribution distributes food and supplies to restaurants through 19 distribution centers in the United States. Centralized Freight Management provides transportation management and third-party logistics services.
					
61	55	Advanced Drainage Systems Hilliard, Ohio NYSE: WMS Scott Barbour, President and CEO www.ads-pipe.com	675 tractors 1,200 trailers	\$1.3 billion	Manufactures polyethylene pipe for agricultural, waste, mining, timber, residential and commercial construction and highway drainage markets through 60 plants and 30 distribution centers in the United States, Canada, Mexico, South America and Europe, includes operations of Duraslot Inc. acquired in 2017.
					
62	Not Ranked	Coca-Cola Bottling Co. of Northern New England Bedford, N.H. (Kirin Holdings Co.) www.ccnne.com	672 tractors 890 trailers 100 straight trucks	NA	Produces and distributes soft drinks throughout New England and parts of New York and Pennsylvania.
					
63	56	Swire Coca-Cola USA Draper, Utah (Swire Pacific Ltd., London) Jack Pelo, President CEO www.swirecc.com	669 tractors 801 trailers 242 straight trucks	\$1.8 billion	Produces and distributes soft drinks and other beverages in 13 western states, includes operations of Coca-Cola production center in Tempe, Ariz., in 2017.
					
64	60	Sherwin-Williams Co. Cleveland NYSE: SHW David Phillips, Director of Fleet Operations www.sherwin-williams.com	667 tractors 1,670 trailers 1 straight truck	\$15 billion	Manufactures paint, finishes, coatings and varnishes and operates 4,267 retail paint stores in the United States, Canada and the Caribbean, and distributes products from 84 manufacturing plants and distribution centers worldwide. Sherwin-Williams Global Finishes Group distributes liquid and powder finishes to more than 100 countries and operates about 290 branch locations in North America, South America, Europe and Asia. Latin America Coatings Group operates 353 stores in Mexico, Argentina, Brazil, Chile, Ecuador, Peru and Uruguay. Contract Transportation Systems operates as a for-hire and private carrier.
					
65	50	Anheuser-Busch Cos. St. Louis (Anheuser-Busch InBev, Leuven, Belgium) Vinicius Barbosa Vice President, Logistics and Supply http://anheuser-busch.com	666 tractors 773 trailers 133 straight trucks	NA	Produces and distributes more than 100 brands of beer from 22 breweries and 20 wholesale distributors in the United States. The company also operates seven can and lid plants and 15 agriculture facilities.
					








NA = Not Applicable or Not Available

Rank 2018	Rank 2017	Company	Equipment	Annual Sales	Description of Services
66 	65	JBS USA Holdings Greeley, Colo. (JBS S.A., Sao Paulo, Brazil) Gary Acromite, Vice President, Supply Chain Management Rodrigo Horvath, President, JBS Carriers www.jbssa.com	665 tractors 1,430 trailers	\$26.8 billion	JBS USA processes and delivers beef, pork, poultry, lamb and mutton products in the United States, Canada, Mexico, Puerto Rico and Australia. The company also processes hides for leather goods and processes amino acids and waste grease for industrial and consumer goods. Pilgrim's Pride Corp. processes and delivers chicken products in the United States, Puerto Rico and Mexico, 78.5% ownership. Sampco Inc. & Weddel Limited distributes beef products imported from South America. JBS Carriers operates as a private and for-hire refrigerated carrier.
67 	62	Publix Super Markets Lakeland, Fla. Jeff Day, Director of Transportation and Maintenance www.publix.com	659 tractors 3,265 trailers 18 straight trucks	\$34.6 billion	Operates 1,188 supermarkets and pharmacies in Florida, Georgia, North Carolina, South Carolina, Alabama and Tennessee. The company also operates nine distribution centers, two bakeries, three dairies and fresh food production facilities in Florida and Georgia, includes operations of Safeway stores in Florida acquired in 2018.
68 	58	Shamrock Foods Phoenix Mark Engdahl, Vice President, Food Service Operations www.shamrockfoodservice.com	655 tractors 1,098 trailers 75 straight trucks 75 pickup trucks and cargo vans	NA	Produces and distributes food and groceries, dairy products, fresh and frozen seafood and meat, produce, dietary products and institutional equipment and supplies through seven distribution centers in the western United States. Shamrock Farms produces milk.
69 	98	Select Energy Services Gainesville, Texas NYSE: WTTR John Schmitz, Executive Chairman www.selectenergyservices.com	653 tractors 1,763 trailers 630 straight trucks	\$692 million	Provides water services for oil and gas drilling operations in the United States. Merged with Rockwater Energy Solutions in 2017.
70 	63	Cudd Energy Services The Woodlands, Texas (RPC Inc.) Richard Hubbell, President and CEO www.cudd.com	638 tractors 881 trailers 239 straight trucks	NA	Provides pressure pumping and well production services for oil and gas drilling companies in the United States and other countries. Cudd Well Control provides firefighting services for oil and gas wells. Bronco Oilfield Services provides well testing, surface control and pumping equipment services. EPI Consultants provides engineering services. Patterson Tubular Services provides pipe and other tubular goods for oil field drilling activity.
71 	Not Ranked	ProPetro Holding Corp. Midland, Texas NYSE: PUMP Dale Redman, CEO www.propetroservices.com	630 tractors 786 trailers 43 straight trucks	\$982 million	Provides oil field pumping, cementing and coiled tubing services to oil and gas drilling operations in the United States.
72 	Not Ranked	Liberty Coca-Cola Beverages Philadelphia www.libertycoke.com	620 tractors 768 trailers 231 straight trucks	NA	Produces and distributes soft drinks, water, juices, energy drinks and coffee and tea through 10 distribution centers in five states.








NA = Not Applicable or Not Available

Rank 2018	Rank 2017	Company	Equipment	Annual Sales	Description of Services
73 	66	Energy Transfer Partners Dallas NYSE: ETP Kelcy Warren, CEO www.energytransfer.com	605 tractors 712 trailers 95 straight trucks	\$29 billion	Operates pipelines to distribute crude oil, natural gas and refined petroleum products. The company also operates more than 150 retail stores and fuel stations in the United States, includes assets of Super Plus Corp. acquired in 2018.
74 	71	Archer Daniels Midland Co. Chicago NYSE: ADM Juan Luciano, CEO www.adm.com	602 tractors 1,702 trailers 87 straight trucks 2,460 barges 28,600 rail cars 31 ocean vessels	\$60.8 billion	Processes oilseeds, corn, wheat, milo, oats, rice and barley and resells as food and feed ingredients to customers in 170 countries through 270 manufacturing facilities; includes operations of Chamtor SA acquired in 2017 and Aston Foods & Food Ingredients acquired in May. Wild Flavors and Specialty Ingredients produces and distributes flavorings, proteins, emulsifiers, soluble fiber, polyols, hydrocolloids and other natural health and nutrition products, plus edible beans. American River Transportation Co. transports agriculture commodities by barge. ADM Logistics provides bulk transportation for food-grade and chemical products, truckload and LTL, expedited, intermodal and flatbed freight, rail and port services, container shipping and ocean freight services.
75 	Not Ranked	Coca-Cola Beverages Florida Tampa, Fla. Dale Yahrmatter, Vice President, Distribution Operations www.cocacolaflorida.com	598 tractors 657 trailers 14 straight trucks	NA	Produces and distributes soft drinks, water, juices, energy drinks and coffee and tea to 47 counties in Florida.
76 	78	Air Products Inc. Trexlerstown, Pa. NYSE: APD Doug Sarbaugh, Manager, Fleet Assets www.airproducts.com	589 tractors 2,000 trailers 94 straight trucks 330 pickup trucks and cargo vans	\$8.2 billion	Produces and distributes industrial gases and chemicals, equipment and process technology for a variety of industries, including manufacturing, petro-chemical, metals, electronics and food and beverage in the United States and 50 other countries. The company also supplies liquified natural gas process technology and equipment; includes operations of Shell's Coal Gasification Technology Business and ACP acquired in May.
77 	64	Brenntag North America Reading, Pa. (Brenntag Group, Mulheim, Germany) Markus Klähn, CEO www.brenntag.com	587 tractors 1,487 trailers 80 straight trucks	NA	Distributes ingredients and industrial and specialized chemicals to customers in the life science, material science and environmental industries through 530 locations in 74 countries, includes operations of Canada Colors and Chemical Ltd. and Quimitécnica acquired in 2018. Raj Petro Specialties distributes petroleum-related products in India, 65% ownership. Coastal Chemical distributes industrial chemicals through six service centers and 25 warehouses in the United States and Canada.
78 	74	Nestlé USA Arlington, Va. (Nestlé S.A., Vevey, Switzerland) Paul Grimwood, Chairman and CEO www.nestleusa.com	581 tractors 1,435 trailers 3,353 straight trucks	\$26.7 billion	Produces and distributes frozen meals, pasta and sauces, pizza, sandwiches, candy and snacks, coffee, juices and beverage mixes from manufacturing plants in 47 states; includes operations of Blue Bottle Coffee , Chameleon Cold-Brew , Sweet Earth Foods and Atrium Innovations acquired in 2017 Nespresso produces coffee and tea pods. Nestlé Nutrition produce nutrition products. Nestlé Professional provides food and beverages to foodservice operators. Nestlé Purina PetCare produces and distributes pet food. Nestlé Skin Health produces skin care products. Nestlé Waters North America produces and distributes bottled water.

NA = Not Applicable or Not Available

Rank 2018	Rank 2017	Company	Equipment	Annual Sales	Description of Services
79	Not Ranked	Williams Brothers Construction Houston Doug Pitcock, CEO www.wbctx.com	575 tractors 253 trailers 200 straight trucks	NA	Builds bridges and roads mostly in Texas.
					
80	15	Baker Hughes Houston NYSE: BHGE Lorenzo Simonelli, Chairman and CEO www.bhge.com	571 tractors 355 trailers 63 straight trucks	\$22 billion	Provides oil and gas drilling and production services in the United States, Canada, Latin America, Europe, Africa, Russia and Caspian Sea, Middle East and Asia-Pacific regions.
					
81	77	C&S Wholesale Grocers Keene, N.H. Peter Fiore, Executive Vice President, Distribution Services www.cswg.com	567 tractors 1,613 trailers	NA	Distributes food and groceries to independent grocery stores, chain stores, military bases and institutions from more than 50 distribution centers.
					
82	79	MDU Resources Group Inc. Bismarck, N.D. NYSE: MDU David Goodin, CEO www.mdu.com	563 tractors 1,844 trailers 1,797 straight trucks	\$4.4 billion	MDU Construction Services Group provides construction contracting services for utilities, gas pipelines and other industrial projects. Molalla Redi-Mix and Rock Products, Tri-City Paving and Teevin & Fischer Quarry were acquired in 2018.
					
83	80	Stericycle Inc. Lake Forest, Ill. Nasdaq: SRCL Charles Alutto, President and CEO www.stericycle.com	556 tractors 2,095 trailers 3,762 straight trucks	\$3.6 billion	Collects and processes waste for disposal and personal and confidential information for secure destruction with 256 processing facilities, 325 transfer sites, 75 office locations, 22 communication centers and two landfills in the United States and 20 other countries.
					
84	82	Foster Farms Livingston, Calif. Laura Flanagan, CEO www.fosterfarms.com	536 tractors 1,621 trailers 96 straight trucks	NA	Processes and distributes chicken and turkey products. The company also operates chicken hatcheries, grow-out ranches and feed mills in California, Oregon, Washington, Louisiana and Alabama.
					
85	84	Gravity Oilfield Services Midland, Texas (Clearlake Capital Group) Troy Botts, Jr., Co-CEO Patrick Bond, Co-CEO www.gravityoilfieldservices.com	529 tractors 541 trailers 69 straight trucks	NA	Provides oil and gas drilling services, water sourcing and disposal, power generation and rental services and well servicing rigs through 65 locations in the United States, includes operations of McKenzie Energy Partners acquired in 2018.
					

NA = Not Applicable or Not Available

Rank 2018	Rank 2017	Company	Equipment	Annual Sales	Description of Services
86 	76	H.E.B. Grocery Co. San Antonio Charles Butt, CEO www.heb.com	517 tractors 2,355 trailers 5 straight trucks	NA	Operates supermarkets under the names H-E-B and Central Market in Texas and Louisiana and in Mexico; includes operations of food delivery startup Favor acquired in 2018. The company also processes meat, dairy products, bread and tortillas.
87 	85	Linde North America Bridgewater, N.J. (The Linde Group, Munich, Germany) Pat Murphy, President www.lindeus.com	508 tractors 1,421 trailers 1,877 straight trucks	NA	Distributes industrial and specialty gases through more than 400 locations in the United States and Canada. Linde Engineering North America supplies and constructs air separation and synthetic gas plants for petrochemical and pharmaceutical industries. Lincare Holdings Inc. provides respiratory care, infusion therapy and medical equipment to patients in the home.
88 	87	Mohawk Industries Calhoun, Ga. NYSE: MHK Jeffrey Lorberbaum, Chairman and CEO http://mohawkind.com	488 tractors 2,217 trailers 159 straight trucks	\$9.5 billion	Manufactures and distributes carpets and rugs, hardwood laminate, wood, stone, ceramic tile and vinyl flooring in the United States, Mexico and approximately 170 other countries, includes operations of Godfrey Hirst Group acquired in 2017. Mohawk Carpet Transportation of Georgia operates as a for-hire and private carrier.
89 	90	Ace Hardware Corp. Oak Brook, Ill. Scott McLean, Director of Transportation www.acehardware.com	469 tractors 1,440 trailers 1 straight truck 1 pickup truck and cargo van	\$5.4 billion	Distributes hardware and building materials to 5,024 member-owned stores in approximately 60 countries through more than a dozen warehouses in the United States and distribution centers in China, Panama and the United Arab Emirates, includes operation of Westlake Hardware , Emery-Waterhouse , Jensen Distribution and the Grommet acquired in 2017.
90 	88	Valley Proteins Inc. Winchester, Va. Richard Evans, Director of Transportation www.valleyproteins.com	466 tractors 1,198 trailers 151 straight trucks 54 pickup trucks and cargo vans	NA	Collects and resells animal byproducts, used grease and dead animal stock to manufacturers of pet food, fatty acids, chemicals and lubricants from more than 30 locations in the United States. The company also makes biofuel at its conversion facilities.
91 	Not Ranked	Medline Inc. Northfield, Ill. Charlie Mills, CEO www.medline.com	462 tractors 547 trailers 121 straight trucks	\$10 billion	Manufactures and provides warehousing and distribution of medical supplies to physicians and clinics throughout the United States and Canada, includes operations of Dufort et Lavigne Ltee and NeuroGym Technologies acquired in 2018. Med Trans LLC is a for-hire and private carrier.
92 	72	Oldcastle Inc. Atlanta (CRH PLC, Dublin, Ireland) Mark Towe, CEO www.oldcastle.com	460 tractors 1,266 trailers 894 straight trucks	NA	Oldcastle BuildingEnvelope supplies windows and glass walls, doors, skylights and architectural glass. Oldcastle Materials provides aggregates, asphalt and ready-mix concrete for construction and paving projects. Oldcastle Architectural supplies concrete masonry, decorative stone, lawn and garden paving products, clay brick and roof tiles in the United States and Canada.
93 	100	Herc Rentals Bonita Springs, Fla. NYSE: HRI Larry Silber, CEO www.hercrentals.com	444 tractors 447 trailers 300 straight trucks	\$ 1.75 billion	Provides rental equipment from approximately 275 locations for construction, industrial, oil and gas, entertainment and governmental organizations in the United States.

NA = Not Applicable or Not Available

Rank 2018	Rank 2017	Company	Equipment	Annual Sales	Description of Services
94	91	Pepsi Bottling Ventures Raleigh, N.C.  Paul Mennard, Director of Fleet Operations www.pepsibottlingventures.com	441 tractors 609 trailers 141 straight trucks 176 pickup trucks and cargo vans	NA	Produces and distributes soft drinks through 20 bottling, distribution and sales facilities to customers in North and South Carolina, Virginia, Maryland and Delaware.
94	93	The H.T. Hackney Co. Knoxville, Tenn.  Bill Sansom, CEO www.hthackney.com	441 tractors 578 trailers 172 straight trucks	NA	Distributes food and groceries to supermarkets, convenience stores and food service operators in 22 states in the eastern United States. Hackney Home Furnishings operates retail furniture stores in Indianapolis, and Athens, Tenn. Uncle Ray's Potato Chips produces potato chips and snack foods. Great American Deli produces packaged sandwiches and ready-to-eat food items. Neuro Fuel produces a mood-enhancing drink.
96	89	KeHE Distributors Naperville, Ill.  Chris Sieburg, EVP Customer Service and Transportation www.kehe.com	438 tractors 742 trailers 1 straight truck	NA	Distributes merchandise and food products through 15 warehouses to grocery stores and independent retail businesses in the United States, Canada, Mexico, the Caribbean and Central and South America.
97	92	Sanderson Farms Inc. Laurel, Miss.  Nasdaq: SAFM Joe Sanderson Jr., CEO www.sandersonfarms.com	436 tractors 706 trailers 31 straight trucks	\$3.3 billion	Produces, processes and sells fresh and frozen chicken products and prepared food items to retailers, distributors and fast-food restaurants.
98	94	Bragg Cos. Long Beach, Calif.  M. Scott Bragg, CEO www.braggcrane.com	433 tractors 682 trailers	NA	Bragg Crane Service provides crane rental services through 14 branch locations in five states. Bragg Crane & Rigging provides full service lifting and erection services, dismantling, modification, repair and relocation of industrial equipment, plant material, machinery and production facilities. Heavy Transport Inc. provides transport of overdimensional and large capacity cargo throughout North America.
98	67	Nuverra Environmental Solutions Scottsdale, Ariz.  OTCQB: NESC Charles K. Thompson, Interim CEO and Board Chairman www.nuverra.com	433 tractors 553 trailers 180 straight trucks	\$176.1 million	Provides transportation, treatment, disposal and recycling of water and liquid waste used in oil and gas drilling in the United States.
100	95	Dunkin' Brands Group Canton, Mass.  Nasdaq: DNKN David Hoffman, CEO www.dunkinbrands.com/	430 tractors 450 trailers 12 straight trucks	\$860 million	Distributes food and supplies to more than 12,500 Dunkin' Donuts and nearly 8,000 Baskin-Robbins restaurants in more than 60 countries.

NA = Not Applicable or Not Available

Food Service

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	Sysco Corp.	8,577	14	Maines Paper & Food Service	426	25	Trans Papa Logistics	173
2	U.S. Foods	5,336	15	PFG Customized	418	26	Artic Glacier USA	143
3	McLane Foodservice	2,178	16	G & J Transportation Services	373	27	QuikTrip Distribution	120
4	Performance Foodservice	2,047	17	Vistar Transportation	336	28	Blue Bell Creameries	89
5	Gordon Food Service	1,519	18	Buffalo Rock Co.	275	29	Dutch Valley	70
6	Reinhart Foodservice	1,379	19	Domino's	273	30	Coastal Pacific Food Distributors	68
7	The Martin-Brower Co.	1,374	20	Panera	256	31	DPI Specialty Foods	66
8	DOT Transportation	1,353	21	Labatt Food Service	250	32	Utz Quality Foods	51
9	Ben E. Keith Co.	1,066	22	Blue Line Foodservice Distribution	247		Golden State Snack Foods	35
10	Food Services of America	714	23	Perdue Transportation Inc.	228	33	Jake's Finer Foods	32
11	Golden State Foods	681	24	Lipari Foods	220	34	Vendors Supply Inc.	29
12	Shamrock Foods Co.	655					Total	31,495
13	KeHe Distributors	438						

Grocery

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	McLane Grocery	1,790	11	Unified Grocers	245	21	Schnuck Markets	69
2	Albertsons	1,450	12	Bozzuto's Inc.	243	22	Golub Corp./Price Chopper	69
3	Ahold Delhaize Group	1,062	13	Meijer Inc.	227	23	U R M Stores	60
4	United Natural Foods	943	14	Hy-Vee Inc.	225	24	Amazon/Whole Foods	58
5	Kroger Co.	879	15	Wegmans Food Markets	180	25	The Grocery Supply Co.	55
6	Supervalu Inc.	694	16	Save Mart Supermarkets	115	26	Brookshire Brothers	44
7	Publix Super Markets	659	17	Willow Run Foods	114	27	Class Produce Group	25
8	C & S Wholesale Grocers	567	18	Save-A-Lot Food Stores	108	28	Eastland Food Corp.	16
9	H.E.B. Grocery Co.	517	19	Tops Friendly Markets	106		Total	11,009
10	SpartanNash	408	20	Smart & Final	81			

Waste Management

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	Clean Harbors Environmental Services	1,375	6	Hulcher Services	270	11	Iron Mountain	48
2	Ecology Auto Parts	565	7	LKQ Corp.	178	12	Heritage-Crystal Clean	40
3	Stericycle Inc.	556	8	Liquid Environmental Solutions	156	13	U.S. Ecology	11
4	Ecolab Inc./Nalco	371	9	Veolia North America	93		Total	4,013
5	Heritage Environmental Services	287	10	Rumpke Waste & Recycling	63			

Beverage

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	Pepsi Beverages	8,578	30	Virginia Eagle Distributing	84			
2	Keurig Dr Pepper	2,331	31	Pepsi MidAmerica	77			
3	Coca-Cola Bottling Company United	1,427	32	Sacramento Coca-Cola Bottling Co.	75			
4	Femsa Logistica	1,102	33	Pepsi-Cola Bottling Co. of Hickory, North Carolina	71			
5	Reyes Coca Cola Bottling	947	34	Pepsi Cola Newburgh Bottling Co.	60			
6	Reyes Beverage Group	907	35	Pepsi-Cola Bottling Co. of New York	52			
7	Great Lakes Coca-Cola Distribution	836	36	Carolina Beverage Corp.	47			
8	Southern Glazer's Wine & Spirits	702	37	Brown Bottling Group	46			
9	Coca-Cola Bottling Co. of Northern New England	672	38	Long Beverage	45			
10	Swire Coca-Cola USA	669	39	Birrell Brothers Co.	34			
11	Anheuser-Busch Cos.	666	40	Anheuser-Busch Distribution of New York	33			
12	Liberty Coca-Cola Beverages	620	40	Pepsi Cola Bottling Co. of Corbin, Ky.	33			
13	Coca-Cola Beverages Florida	598	42	Quality Beverage	32			
14	Pepsi Bottling Ventures	441	42	Pepsi Cola Bottling Co. of New Haven	32			
15	Columbia Distributing	424	44	Anheuser-Busch Sales of Washington	29			
16	Silver Eagle Distributors	357	45	Lane Sales	27			
17	Heartland Coca-Cola Bottling Co.	285	46	Corwin Beverage Co.	25			
18	Coca-Cola Bottling Co. Consolidated	236	47	Anheuser-Busch Sales of Hawaii	24			
19	Clark Beverage Group	187	47	Shore Point Distributing	24			
20	Breakthru Beverage Group	175	49	House of Schwan	23			
21	Gulf Distributing	170	49	Western Wyoming Beverages	23			
22	Odom Corp.	154	51	Pepsi Cola Bottling Co. (Virginia)	22			
23	Coca-Cola Bottling Co. High Country	148	51	Allen Beverages	22			
24	Nestle Waters North America	140	53	Pepsi Cola Bottling Co. of Mansfield	21			
25	Atlantic Coca-Cola Bottling Co.	100	54	Chesterman Co.	20			
26	Clare Rose Inc.	97	55	Pepsi Cola Bottling Co. of Rochester	19			
27	Upstate Niagara Cooperative	90	56	Pepsi Cola Bottling Co. of Lincoln	18			
28	North Florida Sales	88		Total	24,250			
29	Republic National Distributing Co.	85						

Agriculture and Food Processing

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	Nutrien	4,349	18	McKee Foods Corp.	346	34	Co-Alliance	80
2	Tyson Foods	2,819	19	Pinnacle Agriculture Distribution	331	35	MFPS Transport	70
3	CHS Inc.	1,595	20	J.R. Simplot Co.	310	36	Umpqua Dairy Products Co.	68
4	Frito-Lay North America	1,192	21	Wilbur-Ellis Co.	300	37	Castellini Group	67
5	Darling Ingredients	835	22	Borden Dairy	295	38	National Food Corp.	64
6	Mondelez International	779	23	Dairy Farmers of America	255	39	Land O'Lakes Inc.	50
7	Dean Foods	765	24	Wayne Farms	208	40	Brakebush Transportation	41
8	Prairie Farms Dairy	761	25	Cargill Meat Solutions	185	41	Golden Flake Snack Foods	35
9	JBS Carriers	665	26	America's Service Line	184	42	Perdue Farms Inc.	32
10	ADM Logistics	602	27	Goya Foods	178	43	Giorgio Foods	31
11	Nestle Transportation Co.	581	28	American Proteins Inc.	157	44	ConAgra Foods	23
12	Foster Farms	536	29	International Paper Co.	156	44	Hillyard Inc.	23
13	Valley Proteins	466	30	RWI Transportation	134	46	Mennel Milling	19
14	Sanderson Farms	436	31	Franz Family Bakery	113	47	Mid-South Baking	17
15	Gilster-Mary Lee Corp.	371	32	BCT Inc.	99		Total	21,417
16	Bimbo Bakeries	353	33	Upstate Niagara Cooperative	90			
17	Boise Cascade	351						

Wholesale and Retail

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	Walmart Transportation	6,472	15	Hobby Lobby Stores	342	29	Wawa Inc.	75
2	Core-Mark Holding Co.	1,108	16	CVS Caremark	318	30	Rite Aid Corp.	67
3	Walgreen Oshkosh Inc.	920	17	Orgill Inc.	313	31	Orscheln Farm and Home	54
4	SE Independent Delivery Services	691	18	Fastenal Co.	301	32	Amazon Logistics	46
5	Bunzl Distribution USA	686	19	Owens & Minor Distribution	282	32	Hill-Rom Holdings	46
6	Contract Transportation Systems	508	20	MFA Inc.	274	34	Pomps Tire Service	44
7	Ace Hardware Corp.	469	21	Ferguson Enterprises	246	35	Fisher Auto Parts	30
8	The H.T. Hackney Co.	441	22	Reddy Ice	191	36	Pioneer Hi-Bred	24
9	Dunkin' Brands Group	430	23	General Parts Distribution (Carquest)	163	37	American Tire Distributors	21
10	Lowe's Home Centers	409	24	Genuine Parts Co.	162	38	Dollar Tree	18
11	O'Reilly Auto Enterprises	386	25	American Furniture Warehouse	149	38	Target Transportation	18
12	Army & Air Force Exchange Service	364	25	Carter Lumber Co.	149	40	American Furniture Rentals	9
13	Autozone	363	27	J.J. Haines & Co.	81	41	Savers	4
14	Costco Wholesale Corp.	354	28	Southern States Cooperative Inc.	76		Total	17,104

Manufacturing

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	Ashley Distribution Services	870	16	Batesville Logistics	167
2	Shaw Transport	725	17	Huttig Building Products	153
3	Allied Drainage Transport	675	18	Howard Industries	135
4	Mohawk Carpet Transportation of Georgia	488	19	Reliance Steel & Aluminum	131
5	Bridgestone Americas Tire Operations	333	20	Leggett & Platt Inc.	125
6	IFCO Systems/Chep USA	326	21	Atlas Trucking Co.	116
7	Whiteline Express	312	22	Austin Powder Co.	101
8	ThyssenKrupp North America	306	23	Product Distribution Co.	100
9	Bassett Furniture Industries/Zenith Freight Lines	273	24	Boeing Co.	97
10	FCA Transport	271	25	Foamex LP	93
11	Tempur Sealy International	257	26	Toyota Transport/Toyota Logistics Services	85
12	La-Z-Boy Logistics/England Furniture/Kincaid Furniture	238	27	VF Corp.	83
13	Ford Motor Co.	219	28	Associated Materials	79
14	Ryerson Cos.	202	29	Unifi Manufacturing	65
15	Andersen Corp.	168	30	Greif Packaging	48
			31	Deere & Co.	27
			32	Southern Champion Tray	26
			33	Provia Door Inc.	24
			34	Bundy Baking Solutions	17
				Total	7,335

Paper and Office Products

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	Veritiv Corp.	836	6	Dade Paper & Bag Co.	51
1	BlueLinx Holdings	836	7	SP Richards Co.	27
3	Essendant Co.	121	8	W.B. Mason Co.	12
4	Lindenmyer Munroe	108		Total	2,052
5	Imperial Bag & Paper Co.	61			

Building Materials

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	Quikrete Cos.	1,248	12	OmniSource Corp.	160
2	Cemex USA	1,030	13	HD Supply	135
3	Builders FirstSource	940	14	Allied Building Products	116
4	ABC Supply Co.	750	15	Pacific Coast Supply	107
5	Beacon Roofing Supply	566	16	Guardian Building Products	101
6	Oldcastle Inc.	460	17	Croell Redi-Mix	98
7	BMC Stock Holdings	405	18	Parksite Inc.	58
8	Staker & Parson Co.	370	19	Dolese Bros.	54
9	Acme Brick Co.	230	20	GCC USA Operations	33
10	Weyerhaeuser Distribution	191	21	Lefarge North America	26
11	SRS Distribution	175		Total	7,253

Equipment Rental

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	United Rentals	1,673	10	Rain for Rent	215
2	Sunbelt Rentals	1,191	11	Barnhart Transportation	142
3	Maxim Crane Works	903	12	W.O. Grubb Steel Erection Inc.	98
4	Herc Rentals	444	13	Mammoet	80
5	Bragg Cos.	433	14	Titan Machinery Inc	76
6	Mobile Mini Inc.	359	15	Empire Southwest	57
7	TNT Crane & Rigging Inc.	278	16	C.P. Buckner Steel Erection Inc.	17
8	Sunstate Equipment	275		Total	6,504
9	H&E Equipment Services	263			

Construction

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	Williams Brothers Construction	575	10	New Enterprise Stone	81
2	Michels Corp.	266	11	Morton Buildings	76
3	Strata Corp.	175	12	Pike Electric Corp.	41
4	Vulcan Materials	127	13	McGee Brothers Co	39
5	Henkels & McCoy Inc.	126	14	Turner Industries Group	32
6	Lane Construction corp.	105	15	Kokosing Construction	24
7	Ames Construction	104	16	Acme Concrete Paving	23
8	Terracon Consultants	96	17	West Coast Sand & Gravel	21
9	Brand Energy & Infrastructure	84		Total	1,995

Petroleum and Chemical

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	Halliburton Energy Services	5,382	18	Brenntag North America	587	35	KLX Energy Services	108
2	Schlumberger Limited	3,652	19	Baker Hughes	571	36	Growmark	102
3	C & J Energy Services	2,306	20	MDU Resources Group	563	37	Targa Resources Partners	98
4	Basic Energy Service	1,686	21	Gravity Oilfield Services	529	38	Patterson UTI	96
5	Gibson Energy	1,200	22	Nuverra Environmental Solutions	433	39	HydroChem	88
6	FTS International	1,116	23	Nexeo Solutions	386	40	RelaDyne	75
7	Calfrac Well Services	1,102	24	Eastex Crude	337	41	Trican	49
8	Pilot Flying J Inc.	1,084	25	Sentinel Transportation	323	42	Southwestern Energy Co.	48
9	Helena Chemicals	1,004	26	Sun Coast Resources	267	43	Oil States Energy Services	45
10	Key Energy Services	790	27	NGL Energy Partners	244	44	Mapco Express	42
11	Gemini Motor Transport	765	28	Stallion Oilfield Services	238	45	Delek U.S.	27
12	Univar Inc.	740	29	Pilot Thomas Logistics	226	46	Unimin Corp.	24
13	Plains All American Pipeline	730	30	Marathon Petroleum	213	46	Pioneer Hi-Bred	24
14	Select Energy Services	653	31	Carpenter Co.	200	48	Exxon Mobil Corp.	14
15	Cudd Energy Services	638	32	Nine Energy Services	190	49	Tetra Tech	11
16	ProPetro Services	630	33	Convenience Transportation	177		Total	30,557
17	Energy Transfer Partners	605	34	Weatherford International	139			

Industrial Gases

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	American Air Liquide	1,472	4	Linde North America	508	7	Ferrellgas Partners	298
2	Praxair Inc.	1,018	5	AmeriGas Partners	386		Total	4,615
3	Air Products Inc.	589	6	Matheson Tri-Gas	344			

Other Sectors

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
Health Care			Uniform Rental			Media and Entertainment		
1	Med Trans	462	1	Aramark Uniform Services	181	1	NBC Universal	184
2	Alliance Healthcare Services	159	2	Alisco Inc.	67	2	Sony Picture Studios	46
3	McKesson Corp.	2	3	Prudential Overall Supply	25	3	Sony Electronics	22
	Total	623	4	Cintas Corp.	21	4	Shomotion	19
				Total	294	5	Screenworks NEP	14
						6	Crown City Pictures	5
							Total	290



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